

## Budget (2020 - 2021)

INCOME	2020-2021 Proposed	Actual	Difference
<b>Conference</b>			
Conference Registrations	\$ 7,500.00	\$ 2,649.98	\$ (4,850.02)
Advertising Revenue	\$ 200.00	\$ 75.00	\$ (125.00)
Auction/Raffle	\$ 1,000.00	\$ -	\$ (1,000.00)
Conference Sponsorships	\$ 2,000.00	\$ 1,250.00	\$ (750.00)
Other Income (Donations, CD Sales, etc)	\$ -	\$ -	\$ -
<b>Total Conference Income</b>	<b>\$ 10,700.00</b>	<b>\$ 3,974.98</b>	<b>\$ (6,725.02)</b>

<b>Membership</b>			
Individual Membership	\$ 2,200.00	\$ 1,529.87	\$ (670.13)
Program Membership	\$ 1,500.00	\$ 1,197.52	\$ (302.48)
Associate Membership	\$ -	\$ -	\$ -
<b>Total Membership Income</b>	<b>\$ 3,700.00</b>	<b>\$ 2,727.39</b>	<b>\$ (972.61)</b>

<b>Other</b>			
Association Sponsorship	\$ 1,000.00	\$ -	\$ (1,000.00)
NEOA State Initiative Grant	\$ 500.00	\$ -	\$ (500.00)
NEOA Support for Policy Seminar	\$ 4,000.00	\$ -	\$ (4,000.00)
TRIO Yearbook Sponsorship	\$ 200.00	\$ -	\$ -
<b>Total Other Income</b>	<b>\$ 5,700.00</b>	<b>\$ -</b>	<b>\$ (5,500.00)</b>

<b>Total All Income</b>	<b>\$ 20,100.00</b>	<b>\$ 6,702.37</b>	<b>\$ (13,197.63)</b>
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EXPENSES	19-20 Proposed	2018-19 Actual	Difference
<b>Conference</b>			
Hotel Cost	\$ -	\$ -	\$ -
Conference Booklet	\$ -	\$ -	\$ -
Speaker	\$ 3,800.00	\$ (850.00)	\$ 4,650.00
Conference Other	\$ -	\$ -	\$ -
<b>Total Conference Expenses</b>	<b>\$ 3,800.00</b>	<b>\$ (850.00)</b>	<b>\$ 4,650.00</b>

<b>General</b>			
Alumni	\$ 250.00	\$ -	\$ 250.00
MELI	\$ 215.00	\$ -	\$ 215.00
Dr. Arnold Mitchem Award	\$ -	\$ -	\$ -
MEEOA Exec Committee Meeting Travel	\$ 750.00	\$ -	\$ 750.00

Bank Fees	\$ -	\$ -	\$ -
TRIO Yearbook	\$ 200.00	\$ -	\$ 200.00
ME Secretary of State Fee	\$ 35.00	\$ -	\$ 35.00
Supplies, printing, etc	\$ -	\$ -	\$ -
Hall of Flags	\$ 450.00	\$ -	\$ 450.00
Professional Development Grants (4x\$125)	\$ 500.00	\$ -	\$ 500.00
Postage/Supplies	\$ 50.00	\$ -	\$ 50.00
PayPal (0.0412 per \$1)	\$ 300.00		
Website Domain Name (Go Daddy)	\$ 200.00	\$ (1.99)	\$ 201.99
501C4	\$ 200.00	\$ -	\$ 200.00
<b>Total General Expenses</b>	<b>\$ 3,150.00</b>	<b>\$ (1.99)</b>	<b>\$ 2,851.99</b>

<b>NEOA</b>			
NEOA membership	\$ 300.00	\$ -	\$ 300.00
NEOA Conference Prog. Advertisement	\$ 150.00	\$ -	\$ 150.00
NEOA Conference Hospitality Suite	\$ 150.00	\$ -	\$ 150.00
NEOA Mitchem Leadership Institute Scholarship	\$ -	\$ -	\$ -
<b>Total NEOA Expenses</b>	<b>\$ 600.00</b>	<b>\$ -</b>	<b>\$ 600.00</b>

<b>COE</b>			
COE Fair Share Contribution	\$ 5,000.00	\$ -	\$ 5,000.00
Policy Seminar	\$ 7,500.00	\$ (595.00)	\$ 8,095.00
COE Conference - Maine Basket (Auction)	\$ 50.00	\$ -	\$ 50.00
<b>Total COE Expenses</b>	<b>\$ 12,550.00</b>		

<b>Total All Expenses</b>	<b>\$ 20,100.00</b>	<b>\$ (851.99)</b>	<b>\$ 8,101.99</b>
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<b>Total Income</b>	\$ 6,702.37
<b>Total Expenses</b>	\$ (851.99)
<b>Total Income Less Expenses</b>	<u>\$ 5,850.38</u>